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*****For Immediate Release*****

Glovia International Enhances Extended ERP Suite

glovia.com 7 Supports Global Business Models with Enhanced Supply Chain Management Capabilities and a Powerful Collaboration and Integration Platform

El Segundo, Calif., May 20, 2003 - Glovia International, a subsidiary of Fujitsu and a leading provider of extended ERP solutions for engineer-to-order and high volume manufacturers, today announced the availability of the latest version of the company's extended ERP suite, glovia.com.

The culmination of two years of development effort and customer input, glovia.com 7 represents a substantial increase in Glovia's ability to support the business needs of manufacturers with global operations and complex business structures. The new solution enables companies to improve their supply chain performance by centralizing demand and supply management while decentralizing production optimization. glovia.com 7 also includes a powerful collaboration and integration platform, more than 60 enhancements to its core ERP functionality and integrates several existing web-based applications.

"Our customers asked for solutions to help them become more productive and efficient and that is what we delivered with glovia.com 7," said Dennis R. Michalis, president and chief executive officer of Glovia International. "Manufacturers will benefit tremendously by being able to more efficiently synchronize global demand with available resources and more easily collaborate with their customers and trading partners."

Improving Global Supply Chains

glovia.com 7 includes new functionality that improves the performance of complex supply chains containing multiple products, production facilities and even business entities and that span multiple countries or regions. The solution aggregates enterprise-wide demand and intelligently allocates it to production facilities based on strategic business goals, such as cost reduction or customer service, while allowing for the local optimization of production. It enables manufacturers to increase supply chain visibility and responsiveness, compress planning times and improve customer satisfaction.

"With increasingly complex and distributed operations and growing competition, manufacturers need a solution that can help them make the best use of their enterprise-wide resources to meet demand," continued Michalis. "glovia.com 7 helps by consolidating demand planning, intelligently allocating demand to individual factories and allowing those facilities to determine the best way to meet the demand. The result is an effective blend of centralized control and localized optimization that manufacturers need to get the most from their global supply chains."

glovia.com enhanced supply chain management capabilities include new solutions for demand, supply and order fulfillment management.

Demand Management

Glovia's new demand management solution enables manufacturers to create a comprehensive, enterprise-wide view of total demand by aggregating forecast and customer order data from sales, marketing, channels and customers. It provides demand planners with views of total item

demand and demand allocation, the ability to make forecast adjustments and drill down to detailed information.

With Glovia's new demand management solution, manufacturers can increase the accuracy and reliability of their demand forecasts, improve on-time delivery performance, decrease excess inventory levels and stock outs, reduce costs and minimize the disruption demand changes have on their operations.

Designed specifically for companies with multiple product lines and multiple production facilities, Glovia's demand management solution also incorporates real-time capable-to-promise (CTP) functionality, allowing manufacturers to accurately commit to customer orders and forecasts.

Supply Management

Glovia's supply management solution places global demand in the correct local production facility based on available capacity and inventory levels, while simultaneously considering cost or customer delivery date. The solution enables production planners to optimize their distributed operations to meet demand and allows them to review and adjust how orders are allocated to production facilities.

The new supply management solution provides manufacturers with the flexibility they need to meet changing customer demand while minimizing the impact these changes have on the plant floor.

Order Fulfillment and Management

glovia.com also includes functionality for managing the entire order fulfillment business process, enabling manufacturers to synchronize orders with planned production. Using a memory-resident, constraint-based optimization engine, Glovia's solution determines the best possible supply scenario for given demand. The planning engine takes in to account global resources and commitments, including capacity, inventory, orders, critical resources as well as cross-plant and plant-to-customer lead times.

The order fulfillment solution includes real-time available-to-promise (ATP) functionality as well as sophisticated business rules that allow manufacturers to instantly offer alternative configurations and substitutions to meet customer delivery dates.

Collaborate, Share and Automate

glovia.com 7 also provides manufacturers with a proven collaborative business integration platform to support their mission-critical operations. The new solution enables manufacturers to increase supply chain visibility and transparency, decrease response times and automate key business processes.

"Our collaboration and integration platform meets the new challenges facing our customers," said Randy Ehler, senior vice president of R&D and products for Glovia International. "Many manufacturers have already streamlined their internal processes and squeezed as much cost as they can from their operations. To realize further improvements, they need to invest in ways they can integrate with their customers and trading partners to share information and automate critical business processes."

Based on an open XML framework, Glovia's collaboration and integration platform allows manufacturers to easily exchange information across disparate systems - whether internal or external. The solution includes inbound and outbound XML transaction sets, XML data synchronization capabilities and functionality for trading partner management, workflow and transaction automation. It also supports the latest technology standards, including J2EE, SOAP, UDDI, ebXML and CORBA as well as industry standards such as RosettaNet.

Glovia's new platform is built using Fujitsu's collaborative business integration solution, Interstage. With more than 31,000 implementations worldwide, Interstage is a proven solution that represents Fujitsu's global experience in developing enterprise systems with a high level of reliability and performance.

Core ERP Enhancements

In addition to the new global supply chain management functionality and collaboration and integration platform, glovia.com 7 also includes more than 60 individual functionality enhancements to its core ERP applications. The new solution improves the company's Customer Relationship Management, Procurement, Manufacturing, Financials and Projects applications.

Integrated, Accessible Business Solutions

The latest version of glovia.com greatly simplifies Glovia's overall solution offering by incorporating the company's existing collaborative commerce solutions - glovia.e, glovia.ec and glovia.hub - into its glovia.com product suite. The fully integrated solution provides manufacturers with web-enabled functionality for product configuration, sales and service orders and customer self-service.

"Since introducing our e-business applications in 2000, we have worked to seamlessly incorporate them into glovia.com," stated Michalis. "Now, manufacturers have a single, integrated business solution that provides web-based access to our industry-leading ERP functionality."

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About Glovia International

Glovia International, Inc., a subsidiary of Fujitsu, is a leading provider of extended ERP solutions for companies with global operations. Glovia's ERP suite, glovia.com, delivers unmatched functionality to ETO/MTO, High Volume and Automotive manufacturers, including engineering, project management, supply chain and collaboration. Headquartered in El Segundo, Calif., Glovia's solution is installed at 1,000 sites in more than 100 countries. For more information about Glovia and its extended ERP solution, please visit www.glovia.com or call (800) 223-3799.

About Fujitsu

Fujitsu is a leading provider of customer-focused IT and communications solutions for the global marketplace. Pace-setting technologies, highly reliable computing and telecommunications platforms, and a worldwide corps of systems and services experts uniquely position Fujitsu to deliver comprehensive solutions that open up infinite possibilities for its customers' success. Headquartered in Tokyo, Fujitsu Limited (TSE:6702) reported consolidated revenues of 4.6 trillion yen (US\$38 billion) for the fiscal year ended March 31, 2003. For additional information, visit: <http://www.fujitsu.com>.

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