

GLOVIA INTERNATIONAL

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***** For Immediate Release *****

Fotini Informatica Joins Glovia Affiliate Program

Newest Value Added Reseller Brings Glovia's Extended ERP Solution to Brazil and South America

El Segundo, Calif., and Sao Paulo, Brazil, June 4, 2003 – Glovia International, subsidiary of Fujitsu and a leading provider of extended ERP solutions for Engineer-to-Order and High Volume manufacturers, today announced the latest value added reseller to join the Glovia Affiliate Program, Fotini Informatica. Fotini Informatica provides business management software solutions to companies in a wide variety of industries, including manufacturing, transportation, logistics, healthcare, food and distribution and telecommunications.

The Glovia Affiliate Program augments the efforts of Glovia's direct sales and professional services team by selling and supporting Glovia's extended ERP solution. Under the terms of the agreement, Fotini Informatica will initially sell and support Glovia's ERP suite, glovia.com, throughout Brazil.

"We are very pleased to have Fotini Informatica join us as a new partner in our Affiliate Program," said Dennis Michalis, president and chief executive officer for Glovia International. "Fotini Informatica will play a critical role in helping us build Glovia's presence in Brazil and, in the future, throughout South America. These are large markets for Glovia and we are thankful to have such a respected partner in the region."

"We are proud to represent Glovia and its proven ERP solution throughout Brazil," said George Kiziroglu, president of Fotini Informatica and a 20-year enterprise solution veteran. "These are exciting times, especially in Brazil. Our economy is the third-fastest growing in the world. As such, there is a tremendous need for Brazilian manufacturing companies to implement solutions like Glovia that will help them be competitive globally."

Fotini Informatica will initially target capital equipment, automotive parts and electronics manufacturers. "As we work with these companies, they are realizing that Glovia's fully integrated solution – with its deep functionality, flexibility and rapid implementation times – is a perfect fit for their needs," continued Kiziroglu. "Additionally, our existing knowledge of Glovia's solution allows us to help these companies immediately."

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About Fotini Informatica

Fotini Informatica, based in Sao Paulo, Brazil, provides business management software solutions to companies in wide variety of industries, including manufacturing, transportation, logistics, healthcare, food and distribution, and telecommunications. Fotini Informatica President George Kiziroglu provides clients with 20 years of experience recommending, selling, implementing and supporting comprehensive ERP solutions. He has played a vital role in implementing solutions in more than 30 countries. For more information, please visit www.fotinisystems.com or call (5511) 5535-5219 or (5511) 5531-4533.

About Glovia International

Glovia International, Inc., a subsidiary of Fujitsu, is a leading provider of extended ERP solutions for companies with global operations. Glovia's ERP suite, glovia.com, delivers unmatched functionality to ETO/MTO, High Volume and Automotive manufacturers, including engineering, project management, supply chain and collaboration. Headquartered in El Segundo, Calif., Glovia serves the needs of its 900 customers in more than 100 countries. For more information about Glovia and its extended ERP solution, please visit www.glovia.com or call (800) 223-3799.

About Fujitsu

Fujitsu is a leading provider of customer-focused IT and communications solutions for the global marketplace. Pace-setting technologies, highly reliable computing and telecommunications platforms, and a worldwide corps of systems and services experts uniquely position Fujitsu to deliver comprehensive solutions that open up infinite possibilities for its customers' success. Headquartered in Tokyo, Fujitsu Limited (TSE:6702) reported consolidated revenues of 4.6 trillion yen (US\$38 billion) for the fiscal year ended March 31, 2003. For additional information, visit: <http://www.fujitsu.com>.

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