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*****For Immediate Release*****

Glovia International and Fujitsu Software Corporation Form Strategic Alliance

Integrated Fujitsu Solution Delivers True Extended ERP Capabilities; Enables Manufacturers to Collaborate, Share Information and Automate Business Processes Internally and with Trading Partners

El Segundo, Calif., October 21, 2003 – Glovia International, a subsidiary of Fujitsu and a leading provider of extended ERP solutions for engineer-to-order and high volume manufacturers, announced today the company has formed a strategic alliance with Fujitsu Software Corporation to provide manufacturers, their customers and suppliers with improved collaboration and integration capabilities. The strategic alliance allows Glovia International to improve the ability of its customers to collaborate with trading partners and reduce supply chain costs while enabling Fujitsu Software Corporation to further penetrate the manufacturing industry.

Fujitsu's Interstage[®] Suite provides a proven collaborative business integration platform that enables companies to easily share and exchange information across disparate systems – whether internal or external. Coupled with Glovia International's extended ERP suite, glovia.com, the joint Fujitsu solution enables manufacturers to improve supply chain visibility, increase responsiveness, and reduce costs.

"Today's manufacturers require more from their ERP systems – they need to be able to collaborate with their customers and suppliers and integrate their business process, data and internal operations," said Dennis Michalis, president and CEO of Glovia International, Inc. "Together with Fujitsu Software Corporation, we can provide our customers with world-class collaboration and integration capabilities that bring them closer to their customers and business partners."

Fujitsu's Interstage Suite is one of the world's broadest families of application infrastructure software products for designing, developing, and managing scalable, customized mission-critical applications. The application suite is used by more than 8,000 companies in over 83,000 installations worldwide.

"We are very pleased to form a strategic alliance with Glovia International to enhance their extended ERP solution, glovia.com, with the rich collaboration and integration functionality of our Interstage Suite," said Robert Sepanloo, vice president of sales and marketing for Fujitsu Software Corporation. "Now manufacturers can benefit from a truly comprehensive, integrated enterprise solution from one company – Fujitsu."

Fujitsu Telecommunications Europe, a leading supplier of high performance telecommunications services and products, has successfully implemented the joint Fujitsu Software Corporation/Glovia International solution to streamline trading relationships with its suppliers and customers and to reduce costs.

"The speed and ease of implementing the glovia.com and Interstage joint solution has enabled us to integrate a variety of disparate business processes between us and our key suppliers," commented Julie Wilks, business application manager at Fujitsu Telecommunications Europe. "The improved control and consolidation of these business transactions have streamlined operations leading to significant cost savings."

Under the terms of the agreement, Glovia International will embed elements of Fujitsu's Interstage Suite into its extended ERP solution, glovia.com, including:

- Interstage Integration Manager is the conductor for business-critical systems, controlling and consolidating business transactions and data – both inside and outside the organization – via its systems-centric integration capabilities. Providing a server, adapter kit, and a suite of more than 200 adapters, Interstage Integration Server is based on XML and supports Web Services.
- Interstage Portal lets enterprises integrate a variety of disparate systems and services, quickly and easily, presenting users, employees, customers, and partners with one streamlined, consistent visual interface. It provides highly personalized, relevant and timely content, collaborative workspaces, and role-based tasks tied directly to business processes.
- Interstage Application Server is the foundation of secure, reliable and effective Internet and Intranet applications. It provides fully compliant J2EE application-hosting capabilities, as well as all the necessary low-level services, fail-over protection, clustering, and other J2EE features for building turnkey applications and packaged solutions.

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About Fujitsu Software Corporation

Fujitsu Software Corporation, based in San Jose, California, is part of the Fujitsu Limited (TSE:6702) family. The wholly owned subsidiary delivers one of the world's broadest lines of application infrastructure software products, including the Interstage® Suite and NetCOBOL®. Fujitsu Software Corporation leverages Fujitsu's international scope and expertise in developing and providing information technology solutions, including more than 4,000 software developers worldwide. To learn more about Fujitsu Software Corporation, visit <http://www.fsw.fujitsu.com/>.

About Glovia International

Glovia International, Inc., a subsidiary of Fujitsu, is a leading provider of extended ERP solutions for companies with global operations. Glovia's ERP suite, glovia.com, delivers unmatched functionality to ETO/MTO, High Volume and Automotive manufacturers, including engineering, project management, supply chain and collaboration. Headquartered in El Segundo, Calif., Glovia's solution is installed at 1,000 sites in more than 100 countries. For more information about Glovia and its extended ERP solution, please visit www.glovia.com or call (800) 223-3799.

About Fujitsu

Fujitsu is a leading provider of customer-focused IT and communications solutions for the global marketplace. Pace-setting technologies, highly reliable computing and telecommunications platforms, and a worldwide corps of systems and services experts uniquely position Fujitsu to deliver comprehensive solutions that open up infinite possibilities for its customers' success. Headquartered in Tokyo, Fujitsu Limited (TSE:6702) reported consolidated revenues of 4.6 trillion yen (US\$38 billion) for the fiscal year ended March 31, 2003. For additional information, visit: www.fujitsu.com

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