

GLOVIA INTERNATIONAL

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***** For Immediate Release *****

Tokai Rika Selects glovia.com ERP for a New Subsidiary in the Czech Republic

El Segundo, Calif. and Eindhoven, The Netherlands, November 4, 2003 – Glovia International, a subsidiary of Fujitsu and a leading provider of extended ERP solutions for engineer-to-order and high volume manufacturers, today announced that Tokai Rika has selected glovia.com – Glovia's enterprise resource planning solution to support their newly established production facilities in Europe.

Tokai Rika is an automotive supplier producing automobile control systems and components as well as security devices. The move to establish a new subsidiary in the Czech Republic is part of Tokai Rika's global strategy to realize optimal production and create extensive supply networks that will encompass their four major markets - Japan, Asia, Europe, and the Americas. The company has subsidiaries throughout the world and supplies components to an impressive list of OEM's such as Toyota, SAAB, Volvo, Ford, General Motors and Chrysler. The company employs 10,000 people in 13 countries and has FY2003 sales of US\$2.02 billion.

Glovia was selected for its comprehensive automotive solution, which includes Customer Releasing, EDI and Kanban. Glovia Customer Releasing integrates automotive release maintenance with demand creation, planning, shipping and accounting. The EDI information, such as orders, forecasts and advanced shipping notices, will be fed directly into the Customer Releasing module and the production system. The Kanban application is especially important because it is fully integrated in glovia.com. Fujitsu Consulting Japan played a major role in defining the requirements for Tokai Rika and supported them in conducting a feasibility study. Fujitsu Consulting Europe's knowledge of the Japanese manufacturing style and their direct connection to Japan was instrumental for a successful project. The intuitive cooperation between the two Fujitsu companies, Fujitsu Consulting and Glovia resulted in, one face to the customer with multiple strengths.

Mr. Isaki Sugiura, vice president of administration at Tokai Rika Czech Republic, commented, "Glovia understands the unique challenges and requirements facing global automotive supply companies. Integration with Kanban was one of the key requirements as it is used to control the production line and the material flow. The pilot demonstrated a more than 90% fit of Glovia's pre-configured ERP system with the business processes of Tokai Rika. Our goal is to have the plant ready to ship from the first of January 2004 and the new plant is expected to employ nearly 250 people during the year 2004. This is a big challenge but we are confident that we found the right partner in Glovia to accomplish this."

"For years we've worked closely with automotive suppliers, developing functionality to support the automotive industry as it evolves," said Ben van Eck, EMEA managing director at Glovia International. "glovia.com allows a tight level of process integration between Customer Releasing and Supply Chain Management, enabling Tokai Rika to swiftly realize schedule changes and improve allocation of resources through real-time processing of data and customer requests."

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About Tokai Rika

Tokai Rika, an automobile components supplier has FY2003 sales of US\$2.02 billion. Headquartered in AICHI, JAPAN, the company employs approximately 10,000 people in 13 countries. Its products include human interface systems and controls (switches and module/integration products and shift levers), security systems (keys and immobilizer systems), safety systems (seat belts and airbags) and aftermarket replacement parts and services. Tokai Rika news is available on the Internet at www.tokai-rika.co.jp

About Fujitsu Consulting

A trusted provider of management and technology consulting to business and government, Fujitsu Consulting is the global consulting and services arm of the \$38B Fujitsu group. Fujitsu Consulting integrates the core expertise of the Fujitsu companies and its partners to deliver complete business solutions in the areas of Enterprise Value Management, Legacy Migration, Enterprise Mobility and Managed Services. Through its industry-recognized strategic approach, Fujitsu Consulting enables clients to build more value into their IT investments and meet the demands of the global marketplace. For more information, please see: <http://us.fujitsu.com/services/Consulting/>.

About Glovia International

Glovia International, Inc., a subsidiary of Fujitsu, is a leading provider of extended ERP solutions for companies with global operations. Glovia's ERP suite, glovia.com, delivers unmatched functionality to ETO/MTO, High Volume and Automotive manufacturers, including engineering, project management, supply chain and collaboration. Headquartered in El Segundo, Calif., Glovia's solution is installed at 1,000 sites in more than 100 countries. For more information about Glovia and its extended ERP solution, please visit www.glovia.com or call (800) 223-3799.

About Fujitsu

Fujitsu is a leading provider of customer-focused IT and communications solutions for the global marketplace. Pace-setting technologies, highly reliable computing and telecommunications platforms, and a worldwide corps of systems and services experts uniquely position Fujitsu to deliver comprehensive solutions that open up infinite possibilities for its customers' success. Headquartered in Tokyo, Fujitsu Limited (TSE:6702) reported consolidated revenues of 4.6 trillion yen (US\$38 billion) for the fiscal year ended March 31, 2003. For additional information, visit: www.fujitsu.com

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