

## GLOVIA INTERNATIONAL

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**\*\*\*For Immediate Release\*\*\***

### **Glovia Honored With Start Magazine's "Hottest Company" Award**

*Prestigious Industry Award Recognizes Glovia for Providing Manufacturers Comprehensive Solutions to Manage All Aspects of Their Business*

**El Segundo, Calif., August 11, 2004** — Glovia International, a subsidiary of Fujitsu and a leading provider of extended ERP solutions for engineer-to-order and high volume manufacturers, announced today that *Start Magazine*, the voice of the manufacturing executive, has awarded Glovia the distinction of being one of the "Hottest Companies in 2004." The award acknowledges Glovia's contributions to the manufacturing industry with more than 30 years of helping manufacturers streamline operations, improve productivity, and meet customer demands with its extended ERP solution, [glovia.com](http://glovia.com).

The annual award honors top technology companies that strive to provide advanced and innovative technology solutions for the manufacturing industry, with a focus on helping manufacturers cut costs and drive efficiency.

"The editors of *Start Magazine* are very pleased to recognize Glovia for its achievements in delivering technology solutions to the manufacturing industry," states Peggy Smedley, editorial director of *Start Magazine*. "With the support and vast resources of its parent company, Fujitsu, Glovia continues to help manufacturers leverage technology to manage all phases of their business, improve the efficiency of operational processes and enable greater collaboration between customers, suppliers and partners.

[glovia.com](http://glovia.com) consists of more than 70 fully integrated modules in ten functional categories critical to operating a successful manufacturing business. The comprehensive, fully integrated solution manages the entire product lifecycle — from design, manufacturing and fulfillment to installation, service and support. [glovia.com](http://glovia.com) supports a wide range of manufacturing styles from Engineer-to-Order, Make-to-Order; Configure-to-Order; and Make-to-Stock through High Volume.

"We are honored to be among the elite companies selected as "Hottest Companies of 2004" by the editors of *Start Magazine*," said Yuji Nakasu, president and CEO of Glovia International. "Receiving industry awards such as this provides further validation that our strategy of providing global manufacturers with leading solutions to improve business processes and solve real world business problems is one that will lead to continued success."

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#### **About Start Magazine**

Start, the voice of the manufacturing executive, provides executives with a balance between the technology issues and the greater business management issues facing executives today. Start offers the most sound technology advice coupled with solid coverage of the financial, political, and management news and vents shaping manufacturing. Rather than simply pitching the latest concepts in technology, Start focuses on the business issues impacting the manufacturer's bottom line. That is exactly why Start has become, and will remain, the first word on manufacturing innovation, driven by technology. For more information, please visit [www.startmag.com](http://www.startmag.com).

**About Glovia International, Inc.**

Glovia International, Inc., a subsidiary of Fujitsu (Tokyo Stock Exchange: 6702), is one of the world's most experienced and solidly backed providers of extended ERP solutions for businesses of any size – from small and mid-sized companies to global enterprises. The powerful and flexible Glovia ERP suite, [glovia.com](http://glovia.com), provides for the unique needs of engineer-to-order, make-to-order, high volume and mixed-mode manufacturing environments through comprehensive, end-to-end functionality for the entire product lifecycle. Headquartered in El Segundo, Calif., Glovia has helped manufacturers to cut costs, improve productivity, and meet customer demands for over 30 years. For more information, please visit [www.glovia.com](http://www.glovia.com) or call (800) 223-3799.

**About Fujitsu**

Fujitsu is a leading provider of customer-focused IT and communications solutions for the global marketplace. Pace-setting technologies, highly reliable computing and communications platforms, and a worldwide corps of systems and services experts uniquely position Fujitsu to deliver comprehensive solutions that open up infinite possibilities for its customers' success. Headquartered in Tokyo, Fujitsu Limited (TSE:6702) reported consolidated revenues of 4.7 trillion yen (US\$45 billion) for the fiscal year ended March 31, 2004. For more information, please see: [www.fujitsu.com](http://www.fujitsu.com).

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