

GLOVIA INTERNATIONAL

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*****For Immediate Release*****

Glovia to Present on Product Lifecycle Management at IMTS 2004 Manufacturing Conference

Panel of Industry Experts to Compare Product Lifecycle Management Processes to Help Manufacturers Improve Responsiveness

El Segundo, Calif., September 7, 2004 — Glovia International, a subsidiary of Fujitsu and a leading provider of extended ERP solutions for engineer-to-order and high volume manufacturers, announced that Jim Errington, business development manager for Glovia with over 30 years of IT experience in the manufacturing industry, will share his expertise on Product Lifecycle Management (PLM) in a panel discussion of manufacturing industry experts at the IMTS 2004 Manufacturing Conference.

Manufacturing has always been a highly competitive industry and now more than ever the competitive health of manufacturers is increasingly being determined by their ability to respond to customer demands. Manufacturing is undergoing a transformation from supply and demand to demand and supply. Manufacturers must examine business processes as well as their information systems and business applications to see how they can become more demand-driven. Only manufacturers that implement flexible, integrated and real-time systems will be able to effectively manage the level of change that customer responsiveness requires.

As a panelist, Errington, who is currently responsible for business development in North America, will take a close look at demand-driven manufacturing and examine ways in which manufacturers can improve their business operations through a more customer-centric demand-driven business model.

Event Information:

- **Event:** IMTS 2004 Manufacturing Conference – www.sme.org/imts
- **Session:** 124 – Product Lifecycle Management (PLM); Increasing Your Ability to Respond
- **Date:** Wednesday, September 8, 2004
- **Time:** 1:00 – 4:00 PM CST
- **Location:** Hyatt McCormick Conference Center
Chicago, Illinois
- **Glovia Presentation Title:** Visibility, Flexibility and Control; Tools to Respond to Change in Demand-Driven Manufacturing (2:40 – 3:20 PM CST)

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About Glovia International, Inc.

Glovia International, Inc., a subsidiary of Fujitsu (Tokyo Stock Exchange: 6702), is one of the world's most experienced and solidly backed providers of extended ERP solutions for businesses of any size – from small and mid-sized companies to global enterprises. The powerful and flexible Glovia ERP suite, glovia.com, provides for the unique needs of engineer-to-order, make-to-order, high volume and mixed-mode manufacturing environments through comprehensive, end-to-end functionality for the entire product lifecycle. Headquartered in El Segundo, Calif., Glovia has helped manufacturers to cut costs, improve productivity, and meet customer demands for over 30 years. For more information, please visit www.glovia.com or call (800) 223-3799.

About Fujitsu

Fujitsu is a leading provider of customer-focused IT and communications solutions for the global marketplace. Pace-setting technologies, highly reliable computing and communications platforms, and a worldwide corps of systems and services experts uniquely position Fujitsu to deliver comprehensive solutions that open up infinite possibilities for its customers' success. Headquartered in Tokyo, Fujitsu Limited (TSE:6702) reported consolidated revenues of 4.7 trillion yen (US\$45 billion) for the fiscal year ended March 31, 2004. For more information, please see: www.fujitsu.com.

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