

GLOVIA INTERNATIONAL

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*****For Immediate Release*****

Glovia and Bar Code Solutions Partner to Provide Integrated Advanced Shipping Notification (ASN) Solution for North American Automotive Industry

Reseller Agreement Enhances Collaboration Capabilities Between North American Automotive OEMs and Suppliers

El Segundo, Calif., Nov. 30, 2004 — Glovia International, a subsidiary of Fujitsu (TSE:6702) and a leading provider of extended ERP solutions for engineer-to-order and high volume manufacturers, announced today the formation of a partnership, in the form of a reseller agreement, with Bar Code Solutions, Inc. to offer greater collaboration capabilities for North American automotive suppliers and all major industry OEMs including Chrysler, Ford, General Motors, Honda, Nissan, and Toyota. The integrated solution enables suppliers to adhere to the stringent functionality and transaction requirements mandated by North American automotive OEMs.

Established in 1982, Bar Code Solutions specializes in the integration of Electronic Data Interchange (EDI) and barcode applications for suppliers to the North American automotive and transportation industries. The company's BCS-ARMS (Automated Release Management System) solution, developed in the late 1980s in conjunction with Honda, will be integrated with Glovia's extended ERP solution, glovia.com, to enable North American automotive tier one trading partners to increase the speed and accuracy of communication with OEMs.

"Having Glovia as our ERP/MRP partner enables us to further penetrate the automotive industry to provide North American suppliers a streamlined method of managing EDI communications with OEMs," stated Wayne Metcalfe, president and CEO of Bar Code Solutions. "By tightly integrating BCS-ARMS with glovia.com, automotive suppliers can now not only manage their MRP, accounting, purchasing, manufacturing, and planning needs but also adhere to North American automotive specifications and supplier community requirements."

The BCS-ARMS solution automatically creates the shipping requirements from EDI documents, notifies suppliers of changes to their inbound shipping requirements, and helps reduce errors by validating part numbers, supplier identifications, engineering levels, and shipping destinations. The tight integration with glovia.com will include lot and serial control and traceability – from the container, to finished products in the container, to major components in the products. The detailed information can be used to improve quality and provide accountability for warranty recalls.

"As the automotive industry becomes increasingly competitive, OEMs continually put more pressure on their suppliers to reduce costs and to become more responsive," stated Yuji Nakasu, president and CEO of Glovia International. "This partnership enables Glovia to provide an integrated solution to help North American automotive suppliers improve communications with OEMs. The solution provides the ability for suppliers to streamline operations by accessing the information required to control processes, coordinate enterprise-wide activities, monitor quality, and measure improvements as effectively as possible to be successful in today's lean automotive operating environment."

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About Bar Code Solutions, Inc.

Bar Code Solutions, Inc., established in 1982, specializes in the integration of Electronic Data Interchange (EDI) and barcode applications for suppliers to the North American Automotive and Transportation industries. Bar Code Solution's specialty is automating and integrating automotive ASN shipping requirements, barcode shipping labels and MRP integration and offers pre-configured automotive EDI solutions for all OEM and 1st Tier trading partners. Bar Code Solutions also offers an inexpensive EDI Supply Chain Management Solution to meet the needs of small to medium sized 1st tier suppliers. For more information about Bar Code Solutions and their products please visit www.barcodesolutions.com or call (800) 633-3210.

About Glovia International, Inc.

Glovia International, Inc., a subsidiary of Fujitsu (Tokyo Stock Exchange: 6702), is one of the world's most experienced and solidly backed providers of extended ERP solutions for businesses of any size – from small and mid-sized companies to global enterprises. The powerful and flexible Glovia ERP suite, glovia.com, provides for the unique needs of engineer-to-order, make-to-order, high volume and mixed-mode manufacturing environments through comprehensive, end-to-end functionality for the entire product lifecycle. Headquartered in El Segundo, Calif., Glovia has helped manufacturers to cut costs, improve productivity, and meet customer demands for over 30 years. For more information, please visit www.glovia.com or call (800) 223-3799.

About Fujitsu

Fujitsu is a leading provider of customer-focused IT and communications solutions for the global marketplace. Pace-setting technologies, highly reliable computing and communications platforms, and a worldwide corps of systems and services experts uniquely position Fujitsu to deliver comprehensive solutions that open up infinite possibilities for its customers' success. Headquartered in Tokyo, Fujitsu Limited (TSE:6702) reported consolidated revenues of 4.7 trillion yen (US\$45 billion) for the fiscal year ended March 31, 2004. For more information, please see: www.fujitsu.com.

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