

GLOVIA INTERNATIONAL

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*****For Immediate Release*****

Lightolier Turns On Lights by Selecting Glovia's ERP Solution to Automate its Manufacturing and Distribution Facilities

Lighting Product Manufacturer Selects Glovia for Low Cost of Ownership, Open System Architecture, and to Enhance Operational Visibility.

El Segundo, Calif., March 22, 2005 — Glovia International, a subsidiary of Fujitsu and a leading provider of extended ERP solutions for engineer-to-order and high volume manufacturers, announced today that Lightolier, a division of Genlyte Group Incorporated (NASDAQ: GLYT) and a leading manufacturer of architectural specification grade lighting products, has selected Glovia's extended ERP solution, glovia.com, to replace its legacy systems and improve management of its multiple facilities and company-wide operations.

Lightolier plans to use a two-phase approach to implement glovia.com at all 14 of the company's manufacturing and distribution facilities in North America. The first phase will be to implement glovia.com at the company's seven manufacturing facilities before rolling out the solution to the seven distribution facilities. Lightolier began the implementation process this month and plans to have its first facility live by the end of the year. The move to glovia.com will standardize the company onto a single enterprise solution enabling greater visibility into their company-wide operations.

"One of the major advantages we will realize, once we are up and running, is to have real-time visibility from the customer order side of the constraints, issues, and status of a particular order in the manufacturing cycle," stated Bob Reid, Vice President/Corporate Controller for Lightolier. "We will be able to instantly see what is happening in our manufacturing operations, enabling us to schedule appropriately and then simply manage the exception instead of the current process of managing every order."

The low total cost of ownership was another factor in Lightolier selecting Glovia. By consolidating their multiple legacy systems into one ERP solution, Lightolier is able to reduce its costs by not having to support multiple systems.

Gary Marn, Director of Information Technology for Lightolier stated, "We started our search by focusing on companies whose core expertise is manufacturing. Glovia was able to provide reference-able customers and successful implementations, illustrating their focus and achievement in our target market. We also focused on system architecture, moving away from a proprietary solution to an open system architecture. Glovia enables us to do this, which will help streamline business processes while reducing development and integration costs."

"glovia.com enables manufacturing companies, like Lightolier, to achieve their business objectives by addressing key business requirements with robust functionality," stated Yuji Nakasu, President and CEO of Glovia International. "By providing real-time information from the plant floor, glovia.com will instantly supply Lightolier with the information required to make intelligent decisions faster and improve their enterprise-wide responsiveness."

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About Lightolier

Headquartered in Fall River, Massachusetts, Lightolier provides creative lighting solutions for commercial, institutional, and residential lighting needs. Lightolier is on the World Wide Web at www.lightolier.com. Lightolier is a Division of the Genlyte Group Incorporated, (NASDAQ: GLYT). The Genlyte Group Incorporated holds a 100% interest in Genlyte Thomas Group LLC, which is a leading manufacturer of lighting fixtures, controls, and related products for the commercial, industrial and residential markets. Genlyte Thomas sells lighting and lighting accessory products under the major brand names of Capri, Chloride Systems, Crescent, Day-Brite, Gardco, Hadco, Ledalite, Lightolier, Lightolier Controls, Lumec, Shakespeare Composite Structures, Stonco, Thomas, Vari-Lite, Wide-Lite, and Canlyte.

About Glovia International, Inc.

Glovia International, Inc., a subsidiary of Fujitsu (Tokyo Stock Exchange: 6702), is one of the world's most experienced and solidly backed providers of extended ERP solutions for businesses of any size – from small and mid-sized companies to global enterprises. The powerful and flexible Glovia ERP suite, glovia.com, provides for the unique needs of engineer-to-order, make-to-order, high volume and mixed-mode manufacturing environments through comprehensive, end-to-end functionality for the entire product lifecycle. Headquartered in El Segundo, Calif., Glovia has helped manufacturers to cut costs, improve productivity, and meet customer demands for over 30 years. For more information, please visit www.glovia.com or call (800) 223-3799.

About Fujitsu

Fujitsu is a leading provider of customer-focused IT and communications solutions for the global marketplace. Pace-setting technologies, highly reliable computing and communications platforms, and a worldwide corps of systems and services experts uniquely position Fujitsu to deliver comprehensive solutions that open up infinite possibilities for its customers' success.

Headquartered in Tokyo, Fujitsu Limited (TSE:6702) reported consolidated revenues of 4.7 trillion yen (US\$45 billion) for the fiscal year ended March 31, 2004. For more information, please see: www.fujitsu.com.

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