

## GLOVIA INTERNATIONAL

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**\*\*\*For Immediate Release\*\*\***

### **Glovia Expands Electronic Kanban Functionality**

*Product Enhancements Provide Greater Control of Automatic Materials and Inventory Replenishment*

**El Segundo, Calif., January 19, 2006** — Glovia International, a subsidiary of Fujitsu and a leading provider of extended ERP solutions for engineer-to-order and high volume manufacturers, announced today additional Electronic Kanban (eKanban) functionality. The product enhancements enable manufacturers to have greater control and flexibility over managing inventory levels as well as the ability to establish triggers to automatically replenish inventory when predefined minimums for each inventory level have been reached.

eKanban controls the flow of parts and inventory levels so that material is delivered to a location only when it is needed so that no excess inventory is created. This is an important step in lean manufacturing as it provides two of the greatest financial impacts, reducing inventory and shortages.

eKanban takes this process one step further by extending the system beyond the four walls of a factory and allowing electronic communication with suppliers, customers and trading partners. By enabling the same auto triggers for additional material from outside sources as it would internally, inventory and shortages can be further reduced providing even greater financial savings.

This means the trigger of a sales shipment or notification of customer consumption could generate a series of material pulls throughout the multi-levels of an items bill of materials. These series of material pulls end up with not only material moves being generated but also demands to manufacture and buy without the need to run MRP. This process is capable of reducing the lead time required to react to change and the amount of stock holding required in high volume responsive industries such as automotive.

The Additional eKanban Capabilities Enable Manufacturers to:

- Create a transfer order from another Business Unit or master location to another
- Create a purchase order
- Release a purchase order call-off from an existing Blanket or Contract Purchase Order
- Create a new sales order delivery line in an existing sales order if one exists, otherwise create a new Sales Order for Customer consigned inventory replenishment
- Create a work order line for a discrete manufactured item
- Create or change an item schedule in an existing repetitive schedule

“As eKanban has evolved the need for greater control and flexibility has become evident,” states Randy Ehler, Executive Vice President, Research & Development and Products for Glovia International. “We worked very closely with our customers to find out exactly what eKanban functionality needed to be added to the product. We always listen to our customers and strive to provide the best solution possible to meet their challenging manufacturing needs.”

For more information on glovia.com eKanban please see the following press release:  
<http://www.glovia.com/html/news/news/2005/2005-05-24.aspx>

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**About Glovia International**

Glovia International, Inc., a subsidiary of Fujitsu (Tokyo Stock Exchange: 6702), is one of the world's most experienced and solidly backed providers of extended ERP solutions for businesses of any size - from small and mid-sized companies to global enterprises. The powerful and flexible Glovia ERP suite, glovia.com, provides for the unique needs of engineer-to-order, make-to-order, high volume and mixed-mode manufacturing environments through comprehensive, end-to-end functionality for the entire product lifecycle. Headquartered in El Segundo, Calif., Glovia has helped manufacturers to cut costs, improve productivity, and meet customer demands for over 30 years. For more information, please visit [www.glovia.com](http://www.glovia.com) or call (800) 223-3799.

**About Fujitsu**

Fujitsu is a leading provider of customer-focused IT and communications solutions for the global marketplace. Pace-setting device technologies, highly reliable computing and communications platforms, and a worldwide corps of systems and services experts uniquely position Fujitsu to deliver comprehensive solutions that open up infinite possibilities for its customers' success. Headquartered in Tokyo, Fujitsu Limited (TSE:6702) reported consolidated revenues of 4.7 trillion yen (US\$44.5 billion) for the fiscal year ended March 31, 2005. For more information, please see: <http://www.fujitsu.com>

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