

GLOVIA INTERNATIONAL

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*****For Immediate Release*****

Glovia Optimizes Business Processes for Largest Privately Held U.S. Manufacturer of Turnkey Baggage Handling Systems

Glovia Replaces Disparate Applications, Improves Sales Process and Enhances Inventory Management Capabilities for G&T Conveyor

El Segundo, Calif., March 22, 2006 — Glovia International, a subsidiary of Fujitsu and a leading provider of extended ERP solutions for engineer-to-order and high volume manufacturers, announced today that G&T Conveyor, the largest privately held U.S. manufacturer of airline baggage handling equipment and systems, is utilizing Glovia's extended ERP solution, glovia.com, to replace its multiple legacy systems and standardize the company onto a single enterprise solution.

G&T Conveyor's products are used throughout airports worldwide for transporting customer's luggage from the ticket counter to the aircraft, from the aircraft to the baggage claim area, and through security checkpoints. The company's headquarters and manufacturing facility are located in Tavares, Florida with an additional 25 locations spread throughout North America providing sales and support services.

The Selection Process

With multiple legacy systems not fully integrated or even implemented and unable to effectively support G&T's growing operations the company searched for a single solution that could manage all of their enterprise needs. Because no two baggage-handling systems are exactly alike, G&T has to design their complex products according to each customer's individual requirements. "We really wanted a company that not only supported our ETO/MTO manufacturing needs but also has a relatively large corporate structure and customer base. We are not willing to wager our company's future on a smaller vendor that may not be around in three or four years," states Bill Roche, ERP team leader for G&T Conveyor.

"We chose Glovia because their product functionality and corporate structure are the best fit for our business and what we want to accomplish in terms of integration and gaining greater control of our operations," says Orin Owen, Director of IT for G&T Conveyor.

Supporting ETO/MTO

One of the critical functionality requirements G&T needed with their new enterprise solution is to manage order and product configurations quickly and easily. glovia.com's flexible, rules-based configuration engine configurator provides G&T with a web based product configurator to quote, sell and deliver their complex products effectively and in a timely manner.

"With glovia.com, we're able to get away from customizing every component we have to manufacture and move to a more standardized environment that allows us to "plug and play" to configure our products," continues Roche.

Increased Visibility

Inventory management is another area of great interest to G&T Conveyor, as the company needed a way to be able to track their components from engineering all the way through installation. Glovia's inventory management functionality provides G&T a complete system with

integrated, interactive management of all their inventory and full visibility of all material movement. The functionality also provides complete multi-location management and makes planning inventory replenishment more timely and effective.

“We want to provide all employees with greater visibility into what we are actually doing for a project and have that information pushed or flow through the configurator,” explains Owen. “By having one central location to view project information everyone is on the same page and able to see what is required to meet the project requirements, configuration and deadline.”

“We are very excited to have one of the top manufacturers in the baggage handling equipment industry as a customer,” states Yuji Nakasu, President and CEO of Glovia International. “glovia.com’s powerful, yet flexible solutions framework supports the actual ways ETO/MTO manufactures, like G&T Conveyor, operate to be able quickly react to project changes in order to rebalance supplies, resources and demands and improve overall company productivity and efficiency. We look forward to a long and prosperous relationship with G&T Conveyor.”

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About G&T Conveyor Company

G&T Conveyor is the largest privately held turnkey baggage handling systems manufacturer in the United States. Since its incorporation in 1987, G&T has successfully delivered more than 400 turnkey airport projects on three continents. G&T leads the industry with a 100% on time completion record. G&T has designed, engineered, manufactured, and installed more than 450 claim and make-up devices and three million linear feet of transport conveyors. Over the years, the G&T name has earned a reputation for superior quality, whisper quietness, reliability, low operational costs, and ease of maintenance. For more information regarding G&T Conveyor and their products please visit www.gtconveyor.com.

About Glovia International

Glovia International, Inc., a subsidiary of Fujitsu (Tokyo Stock Exchange: 6702), is one of the world's most experienced and solidly backed providers of extended ERP solutions for businesses of any size - from small and mid-sized companies to global enterprises. The powerful and flexible Glovia ERP suite, glovia.com, provides for the unique needs of engineer-to-order, make-to-order, high volume and mixed-mode manufacturing environments through comprehensive, end-to-end functionality for the entire product lifecycle. Headquartered in El Segundo, Calif., Glovia has helped manufacturers to cut costs, improve productivity, and meet customer demands for over 30 years. For more information, please visit www.glovia.com or call (800) 223-3799.

About Fujitsu

Fujitsu is a leading provider of customer-focused IT and communications solutions for the global marketplace. Pace-setting device technologies, highly reliable computing and communications platforms, and a worldwide corps of systems and services experts uniquely position Fujitsu to deliver comprehensive solutions that open up infinite possibilities for its customers' success. Headquartered in Tokyo, Fujitsu Limited (TSE:6702) reported consolidated revenues of 4.7 trillion yen (US\$44.5 billion) for the fiscal year ended March 31, 2005. For more information, please see: <http://www.fujitsu.com>

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