

GLOVIA INTERNATIONAL

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*****For Immediate Release*****

Manufacturers “Going Lean” with Glovia Functionality and Support

Glovia’s Ability to Support, Enable and Complement the Technical Elements Behind Lean Manufacturing Key to Success

El Segundo, Calif., August 22, 2006 — Glovia International, a subsidiary of Fujitsu and a leading provider of extended ERP solutions for engineer-to-order and high volume manufacturers, announced today that manufacturers of all sizes are reaping the benefits of Lean Manufacturing with Glovia’s support and extended ERP solution, glovia.com. The ability to use less of everything (less labor, less space, less inventory, less movement) is the driving principal behind Lean Manufacturing and has enabled manufacturers to increase customer satisfaction levels, decrease costs and improve responsiveness.

As manufacturers face the ongoing challenges of increased customer expectations, shortened product cycles, product proliferation and foreign competition concepts such as Lean Manufacturing have become ever more important. Glovia helps manufacturers streamline operations by providing the information needed to control processes, coordinate enterprise-wide activities, monitor quality and measure improvements as effectively as possible.

Glovia’s combination of real-time data collection and monitoring: BoM and routings management; ability to map demand accurately and smooth, plan, and schedule it accordingly; along with various operational capabilities such as real-time pull and back flush are the backbones of supporting a successful Lean Manufacturing environment.

Many Glovia customers have transformed their operations to obtain the benefits of Lean Manufacturing, including several manufactures that are recognized around the world for their lean, demand-driven business models. Customers include:

- Bridgestone APM Company
- Dell
- Fenner Dunlop
- Fujitsu
- Honda Parts Manufacturing
- Keihin Aircon Corporation
- Panasonic Automotive Systems Company
- Portola Packaging
- Rocknel Fasteners

Glovia supports Lean Manufacturing with specific functionality directly addressing the technical elements behind lean. Glovia functionality includes:

- **Visual Control** – Real-time data collection for historical analysis and continuous improvement
- **Standardized Work** – Manages BoMs and routings and provides anytime, anywhere access to documentation
- **Set-up Reduction and TPM** – Information management for product BoMs, routing and requirements for set ups and changeovers; Reduces changeovers and setup cycle times
- **Cellular Production** – Provides real-time monitoring of cells for reporting and visibility; supports back flushing and pull techniques

- **Mistake Proofing** – Stimulates and analyzes effects of proposed product change
- **Takt Time** – Smooths variable demand; provides real-time feedback from factory floor to ensure production can meet demand
- **Continuous Flow** – Adjusts repetitive production schedules based on changing demand and flow rates without the need for work-orders or paperwork
- **Leveled Production** – Sequencing capability that schedules blocks of work together
- **Pull System** – Automates flow of materials using pull techniques; schedules and synchronizes subassembly production

For more information on Lean Manufacturing and how Glovia functionality and support can help manufacturers create leaner operations please click on the links below to our read our FREE whitepapers:

- Supporting Lean Manufacturing with ERP
- Lean Manufacturing – Considerations for Success

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About Glovia International

Glovia International, Inc., a subsidiary of Fujitsu (Tokyo Stock Exchange: 6702), is one of the world's most experienced and solidly backed providers of extended ERP solutions for businesses of any size - from small and mid-sized companies to global enterprises. The powerful and flexible Glovia ERP suite, glovia.com, provides for the unique needs of engineer-to-order, make-to-order, high volume and mixed-mode manufacturing environments through comprehensive, end-to-end functionality for the entire product lifecycle. Headquartered in El Segundo, Calif., Glovia has helped manufacturers to cut costs, improve productivity, and meet customer demands for over 30 years. For more information, please visit www.glovia.com or call (800) 223-3799.

About Fujitsu

Fujitsu is a leading provider of customer-focused IT and communications solutions for the global marketplace. Pace-setting device technologies, highly reliable computing and communications products, and a worldwide corps of systems and services experts uniquely position Fujitsu to deliver comprehensive solutions that open up infinite possibilities for its customers' success. Headquartered in Tokyo, Fujitsu Limited (TSE:6702) reported consolidated revenues of about 4.8 trillion yen (US \$40.6 billion) for the fiscal year ended March 31, 2006. For more information, please see: www.fujitsu.com.

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