

GLOVIA INTERNATIONAL

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*****For Immediate Release*****

Glovia Successfully Supports Demand-Driven Manufacturing Environments

Extended ERP Functionality Provides Complete Operational Visibility for Real-Time Responsiveness

El Segundo, Calif., November 30, 2006 — Glovia International, a subsidiary of Fujitsu and a leading provider of extended ERP solutions for engineer-to-order and high volume manufacturers, has announced its ability to successfully support demand-driven manufacturing environments with the company's extended ERP solution, glovia.com.

The push to provide better service – to be more responsive – is forcing many manufacturers to transform operations to become more demand-driven. Manufacturers require applications and systems that provide complete visibility into their operations and help them react in real-time.

Glovia's demand-driven, integrated supply chain provides manufacturers greater management capabilities to synchronize demand, production and supply. Extensive planning, scheduling and execution functionality enable greater control of critical operations, streamline customer and supplier management and improve collaboration, visibility and communication.

The key areas Glovia addresses to successfully support demand-driven manufacturing environments are outlined below:

Improved Visibility

glovia.com enables manufacturers to capture and account for enterprise-wide demand as well as production capacity and supply status. glovia.com also enables manufacturers to allocate demand to the most appropriate production facility for execution. For individual orders, Glovia provides real-time visibility to orders and changes so manufacturers can react instantly.

Increased Responsiveness

Glovia helps manufacturers increase responsiveness through the real-time nature of the solution. Instead of processing changes in a batch mode, glovia.com processes information in real-time. By providing manufacturers with accurate and up-to-the-minute information, Glovia allows manufacturers to make intelligent decisions more quickly and respond more effectively to their customers. Glovia eliminates information latency and compresses cycle times, both keys to greater responsiveness.

Seamless Integration

Glovia understands very well the reality that manufacturers face and has adopted a strategy of co-existence with other applications. Glovia provides a wide spectrum of integration tools—from application adapters to XML to powerful enterprise-wide collaboration solutions—to meet the diverse integration needs of customers.

Automation

glovia.com automates these processes and enables management of customer orders and changes. Customers can place an order, have the delivery date and price instantly confirmed, have the necessary production capacity and materials allocated, produce work and purchase orders, and manage the fulfillment of the order instantly with Glovia. Only orders or activities that

fall outside of a prescribed tolerance level are flagged for human intervention. This exception-based automation enables Glovia to make operations truly demand-driven.

Demand-driven manufacturing carries additional benefits beyond improving customer service levels. By linking production and procurement more tightly with demand, manufacturers benefit from significant cost savings, including lower finished goods and raw materials inventory levels as well as reduced production costs.

For more information on Demand-driven manufacturing please read our whitepaper:
<http://www.glovia.com/html/aboutus/contactus/files/whitepapers/demanddriven.aspx>

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About Glovia International

Glovia International, Inc., a subsidiary of Fujitsu (Tokyo Stock Exchange: 6702), is one of the world's most experienced and solidly backed providers of extended ERP solutions for businesses of any size - from small and mid-sized companies to global enterprises. The powerful and flexible Glovia ERP suite, glovia.com, provides for the unique needs of engineer-to-order, make-to-order, high volume and mixed-mode manufacturing environments through comprehensive, end-to-end functionality for the entire product lifecycle. Headquartered in El Segundo, Calif., Glovia has helped manufacturers to cut costs, improve productivity, and meet customer demands for over 30 years. For more information, please visit www.glovia.com or call (800) 223-3799.

About Fujitsu

Fujitsu is a leading provider of customer-focused IT and communications solutions for the global marketplace. Pace-setting device technologies, highly reliable computing and communications products, and a worldwide corps of systems and services experts uniquely position Fujitsu to deliver comprehensive solutions that open up infinite possibilities for its customers' success. Headquartered in Tokyo, Fujitsu Limited (TSE:6702) reported consolidated revenues of about 4.8 trillion yen (US \$40.6 billion) for the fiscal year ended March 31, 2006. For more information, please see: www.fujitsu.com.

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