



# OVERVIEW

## *Corporate Fact Sheet*

**Glovia International is one of the world's most experienced and solidly backed enterprise software firms. For over thirty years we have helped manufacturers manage, improve and grow their businesses.**

We go beyond what you would expect from a typical ERP vendor—in technology, functionality, service and value. Our extended ERP solution helps manufacturers overcome their most pressing business challenges, whether on the factory floor, in the boardroom or with their customers and suppliers.

Glovia is a subsidiary of Fujitsu, a multi-billion dollar technology leader and one of the top 5 IT solution providers in the world. Our stability and continuing commitment to develop total solutions that satisfy all your needs makes us an ideal long-term business partner. You can be confident that we will be here whenever you need us—today, tomorrow and years from now.

### **glovia G2—Extended ERP for the Competitive Enterprise**

Glovia's extended ERP suite, glovia G2, enables manufacturers of any size to streamline and automate processes, boost productivity, cut costs and inventory, and increase responsiveness. Our comprehensive solution was designed for the unique needs of engineer-to-order, make-to-order and high volume manufacturing environments as well as the automotive, electronics, capital equipment and other industries.

Regardless of your company's size, glovia G2 can meet your needs. You can deploy the solution strategically to manage an entire global business or stand-alone company, or tactically to run a division or individual factory. As our customers increasingly have customers, suppliers and plants around the world, we support multiple languages, currencies and complex business structures with one single, integrated solution.

We back glovia G2 with world-class implementation services, education and technical support. Our professionals are dedicated to helping you realize a rapid return on your technology investment through a wide range of business benefits.

## Executive Management

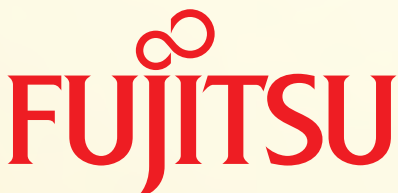
Glovia's executive management team comes from highly accomplished manufacturing and ERP backgrounds. Their goal is to help our customers grow their businesses as quickly and simply as possible:

- *Shoichi (Sean) Goto*  
President and Chief Executive Officer
- *James Gorham*  
Executive Vice President, Sales & Delivery
- *Masahiro Cho*  
Chief Financial & Administrative Officer
- *Jim Errington*  
Director of EMEA

## Customers

Glovia has a history of successful, long-lasting partnerships with our customers. Over 1,000 manufacturers, including some of the world's most recognized brands, use Glovia to run their enterprises\*:

- Alphapharm Pty., Ltd.
- ARI (American Railcar)
- ATI Metalworking Products
- Avery Dennison
- Axcelis
- Bridgestone APM Company
- Calsonic
- Canon
- Carrier
- Caterpillar
- Cutler Hammer Pty., Ltd.
- Daihatsu Diesel Manufacturing Co., Ltd.
- Daktronics
- DEK Printing Machines
- Dell
- Dover Corporation
- East Penn Manufacturing Co., Inc.
- Fenner Dunlop
- Fuji Film Imaging Systems (Suzhou) Co., Ltd.
- Fujitsu
- Honeywell
- Johnson & Johnson DePuy Orthopaedics, Inc.
- Kansei
- Keihin
- Key Safety Systems
- Komatsu Canada Ltd.
- Lawrence Livermore National Lab
- Mitsubishi Power Systems
- National Oilwell Varco
- NSK Corporation
- Oil States
- Panasonic
- Pioneer
- Portola Packaging
- PPI DeCrane Aerospace
- Princess Yachts
- RadioShack
- Roper Industries
- Sanyo Electric Co., Ltd.
- Seiko
- SPX
- Tamura Corporation
- Ten Cate Enbi
- Tokai Rika
- Tyco Valves & Controls
- Vermeer
- Xerox
- Yamaha



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## Global Presence

*Glovia provides for our global customers in offices located throughout North America, Europe and Asia:*

### International Headquarters

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El Segundo, CA 90245-3457 U.S.A.  
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### EMEA Headquarters

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Fax: +31 (0) 40-2451444

### UK Headquarters

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### Asia Pacific Headquarters

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### Japan Headquarters

Glovia International, K.K.  
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Tokyo 105-0011 Japan  
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Fax: (81) 3-5408-3579

*\* Number of sites are for Fujitsu's GLOVIA Group business unit, which includes Glovia International and other operations.*