

## G2 - Solutions for Manufacturers

glovia G2 is the next generation ERP solution from Glovia International combining the proven functionality, scalability and reliability of Glovia solutions with new technology to create an open, powerful enterprise manufacturing solution.

Microsoft .Net and Silverlight technologies combine to provide an open extensible environment with a new user experience to expose the power of G2 in a global distribution and manufacturing environment.

### *Flexible, Open and Integrated*

G2 is flexible, so you can add functionality as your needs grow. G2 is outwardly open, so it is easy to link your systems and communicate with customers and suppliers. G2 is inwardly open too, so that users have rapid access to vital information and insights in to their working day. G2 is integrated, so you can manage all of your operations with one solution and one real-time database.

### *Global Capabilities*

You can deploy G2 tactically to manage an entire global business, or operationally to run a division, business unit, or stand-alone company. Whether you are a division of a larger company or a smaller, growing manufacturer, you may have customers, suppliers and plants around the world. Our solution is ready. glovia G2 supports multiple languages and currencies, as well as complex and evolving business structures.

### *Total Cost of Ownership*

G2 eliminates costs, boosts productivity, improves responsiveness, and increases customer service so you get the most out of your investment. We can implement our solution in months, not years, providing immediate benefits and one of the lowest total costs of ownership in the industry.



### *Supports Your Evolving Needs*

With G2, we harnessed the open technologies behind Microsoft .Net to strengthen our collaboration capabilities and bring you closer to your customers and suppliers. We increased our integration technology to link disparate systems and automate processes. We expanded our supply chain functionality to enable you to fulfill orders intelligently.

# The G2 Extended ERP Solution Suite

Product Management	Manufacturing Management	Financial Management	Customer Management	Supplier Management	Projects Management	Service Management	Supply Chain Management	Connectivity & Business Intelligence	Tools & Technologies
Engineering	Master Production Scheduling (MPS)	Billing	Contact & Opportunity Management	Supplier Quotes	Project Definition	Installation Management	Factory Planning	Electronic Data Interchange	Audit Manager
Engineering Change	Material Requirements Planning (MRP)	Accounts Receivable	Bid Process Management	Purchase Orders	Project Management Interface	Field Service	Order Management	XML	Security Manager
Tool & Gauge	Seiban	Accounts Payable	Sales Quotes	Contract Purchasing	Project Resource Planning	Service & Repair	Supply Chain Planning	Application Adapters	Shop Floor Data Collection
Estimating	Work Orders	Cash Management	Sales Orders	Supplier Releasing	Project Accounting	Service Orders	Forecasting	External Interface Facility	Web Client
Costing	Repetitive Manufacturing	Fixed Assets	Contract Management	Material Supply	Program Cost Accounting		Distribution Requirements Planning (DRP)	E-RMS	Application Dev. Tools
Configurator	Advanced Capacity Planning	Financial Integration Management	Customer Releasing	Supplier Portal				ActionDESK	Code Comparison Tools
Asset Lifecycle Management	Shop Floor Control	General Ledger	Customer Portal					Publisher	
	Electronic Kanban	Time & Attendance						Cognos	
	Kanban	Expense Reporting & Processing							
	Inventory								
	Physical Inventory								
G2 helps you define and manage your products and allows you to respond to your customers while it minimizes disruption to downstream processes. Product Management, the core of G2, provides you with the control you need over product costs, estimates, and configurations so you can better deliver products on time and on budget.	G2 gives you the control you need over all aspects of production planning and materials management so you can focus on increasing profits. G2 is exceptionally flexible and supports the entire spectrum of manufacturing styles simultaneously - from High Volume to Engineer-to-Order - enabling mixed-mode manufacturing.	G2 is a powerful financial management solution that enables you to manage your entire business profitably. The solution supports multiple currencies as well as complex business structures so you can better manage your global operations. Financials also includes powerful real-time analysis and advance reporting options.	G2 helps you manage every customer-facing business process from new customer acquisition and product configuration to order entry. Our advanced architecture supports real-time order promising and allows customers to configure products, place orders, and check their status using only a web browser.	G2 helps you manage your suppliers, control inventory levels, and improve supplier relationships. The solution supports the developing and executing supplier contracts, managing purchase orders, coordinating suppliershipments, as well as executing outsourcing strategies.	G2 helps you manage complex, engineered products with long manufacturing lead times. The solution is designed to address the unique needs of Engineer-to-Order manufacturers and enables you to manage complex projects profitably as it coordinates program tasks, resources, and activities while helping to control costs.	G2 helps you extend profitable relationships with customers. For months or even years after a deal, they will need services—installation, maintenance, repairs and ongoing support—and our solution lets you run service operations like the rest of your business: seamlessly managing, coordinating, and tracking resources, activities and personnel.	G2 helps manufacturers manage global supply chains effectively, including real-time order promising. The solution creates a detailed, constraint-based plan that synchronizes enterprise-wide demand with current plant conditions while respecting strategic business objectives such as cost and customer service.	G2 includes integration technology that enables manufacturers to eliminate costly information silos, map and automate business-processes, link disparate systems, and collaborate. It also takes the enormous volume of real-time data that your organization collects and turns it into meaningful, actionable information.	G2 includes a supporting package of core technologies and application development tools that allow you to manage and customize your investment easily. You have source-code access and can audit database transactions and changes, identify application modifications, and customize and extend functionality.

## *The User Experience*

Traditionally, ERP systems store vast amounts of data, but that data can be difficult to access and understand. Using Microsoft Silverlight controls, glovia G2 exposes the power of the system by allowing users to quickly and intuitively find the data they want and then act on that data. In a user's personal portal they will have access to a complete range of analytic and reporting tools, metrics, dashboards, etc. to allow them to understand the business and its behavior.

## *Beyond Limits Glovia Architecture*

Our solution is the result of over thirty years of continuous effort by some of the best developers in the world. glovia G2 architecture is the foundation for superior, long-term functional depth and breadth, which provides key advantages to you:

- **Integration**  
All modules are seamlessly integrated. You can add new functionality as your needs grow with no worry about costly integration procedures. Service based architecture allows quick integration with other systems.
- **Scalability**  
glovia G2 can grow as your business grows. Our n-tier architecture and powerful core technology support large scale, high transaction-volume businesses. You can scale from a handful of users to thousands of users and support thousands of transactions to millions of transactions. You will never outgrow your investment with us.
- **Flexibility**  
While other solutions are parametrically driven, G2 is data-driven. Rather than lock you into one mode of operation, we natively support multiple manufacturing modes simultaneously. G2 can change as your processes and strategies change— with no need for costly re-implementation.
- **Real Time**  
Manufacturing is volatile and you need to be able to support that volatility. With G2, transactions are recorded in real-time to a live database. Data changes are instantly validated and updated throughout the entire solution. This is an absolute requirement for today's competitive, extended enterprise. True customer responsiveness and proper planning and collaboration with partners depend on accurate, up-to-the-second information.

## *Research and Development*

Glovia and Fujitsu have a deep commitment to ongoing product development and enhancements, particularly those suggested by our customers. We have always been heavily R&D driven and with the solid backing of Fujitsu and its emphasis on product development, we are set to lead the way today, tomorrow, and years from now.

## *Beyond Expectations Delivering Value and Results*

For more than three decades, Glovia has helped manufacturers around the world to manage, strengthen, and grow their businesses. We designed our solution to deliver tremendous value to our customers—including a rapid return on investment and low total cost of ownership.

Essential glovia G2 business benefits include:

- **Enterprise Wide Visibility**  
G2 provides you with true supply chain transparency as it eliminates information silos, integrates systems and business processes, and links you to your customers and suppliers.
- **Unmatched Flexibility**  
G2 supports your business, no matter what your industry or manufacturing mode, without forcing you to change your business processes—G2 is an investment in your future.
- **Real-Time Responsiveness**  
The G2 User Experience slashes order-to-fulfillment cycle times and helps you get the right product to the customer at the right time.
- **Improved Efficiency**  
G2 helps you reduce costs as it eliminates excess inventories, boosts productivity and effectively manages resources. Drive to a leaner future with glovia G2.



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